

Report: Trade Show Contacts

Created By: Debbie Picard
Created On: 10/21/2022
Start Date: 07/01/2022
End Date: 10/31/2022
Category: All Categories

Contact Tags: 2022 Meetings Today LIVE - Denver Note Title: 2022 Meetings Today Live Denver

Contact Name Kristi Colquitt

Title

Lac

Address

Las Vegas, NV UNITED STATES

Account RNE Partners LLC

Phone 631.316.7756

Note Title 2022 Meetings Today Live Denver

Email kirsti@rnepartners.com

Date Regarding

08/10/2022

Met with Kristi at MTL 2022 in Denver. They are a boutique agency 65% of their clients do sand destinations and mostly incentive. I told her about the luxury guest ranches that are an alternative to sandy beaches and have her clients mix it up. She did tell me about an client OSF Interiors that does a 3 day, golf retreat. Usually all guys and need about 40 rooms. I will follow up and see if we can get an RFP. They also do an all directors retreat for a company out of Chicago for 250 ppl and are looking for open spaces.

Contact Name Robyn Mietkiewicz Address

Title Strategic Partner Anaheim, CA

UNITED STATES

Account INNOV8 Meetings + Events Phone 714.582.6133

Note Title 2022 Meetings Today Live Denver Email robyn@innov8meetings.com

Date Regarding

08/10/2022 Met wit Robyn at MTL 2022 Denver. They are a smaller team with 7 planners but book meetings from

50 - thousands. She had been to Big Sky Resort, after explaining Western Montana she might have a ski

group for Whitefish and possibly 50 ppl meeting for Missoula for fall. I will follow up.

Contact Name Lura Hawkins Address

Title Los Angeles, CA

UNITED STATES

213.239.5046 Account America's Physician Groups Phone **Note Title** 2022 Meetings Today Live Denver **Email** lhawkins@apq.org

Date Regarding

08/10/2022 Met with Lura at MTL 2022 Denver, She works for America's Physician Groups and they do LOTS of

> meetings. She mentioned a strategic planning session for a board with 2 nights, 75 rooms that might fit in Glacier Country. She said they try to pick a place that they can then enjoy a vacation with their

families. I will follow up.

Contact Name Meredith Marder **Address**

Title VP of Incentives Don't know, NC

UNITED STATES

Account EMC2 Event & Travel Planners Phone 954.934.8791

Note Title Email 2022 Meetings Today Live Denver meredith@emc2travelplanners.com

Date Regarding

08/10/2022 Met with Meredith at MTL 2022 Denver. They are a 3rd party management company with 11 planners.

The gave me a great lead on a 2023 2 1/2 day meeting in August requiring 26 rooms. They need a

reception but not other meeting space but lots of activities. I will follow up.

Contact Name Saira Kianes **Address**

Title Don't Know, NJ

UNITED STATES

Account Banu Event Solutions & Training (BEST) 908.507.4015 Phone

Note Title 2022 Meetings Today Live Denver **Email** saira.kianes@gmail.com

Date Regarding

08/10/2022 Met with Saira at MTL 2022 Denver. She has worked at many hospitality jobs, gave an airline example of

great emotional intelligence during the speaker session. She has been offered a job at Triple Creek Ranch and may look to retire to Montana and work there....She didn't seem overly interested in our other meeting opportunities. She said we would be an option for some of their smaller events. I will follow up.

Contact Name Ashlev Pruitt Address 0000

Title Conference Manager Salt Lake City, UT **UNITED STATES**

404.240.0999 Account Meeting Expectations Phone

Note Title 2022 Meetings Today Live Denver **Email** apruitt@meetingexpectations.com

Date Regarding

08/18/2022 Met with Ashley at MTL 2022 Denver. Her profile listed several large association meetings that were too

big for much of Western Montana. As we met, she did say they have smaller ones too. One of the associations has a meeting with 150 attendees and moves throughout the states. One of her clients has

a medical retreat meeting in Vail in 2022 and could be a fit for Whitefish. I will follow up.

Contact Name Paul Miller **Address** 2325 Ranch Rd

Title Ashland, OR 97520

UNITED STATES

Account **HPN Global** 916.505.2553 Phone

Note Title 2022 Meetings Today Live Denver **Email** pmiller@hpnglobal.com

Date Regarding

09/23/2022 Met with Paul at Meetings Today Live in Denver. He is looking at Montana for AWI Architectural

Woodworking Institute. Saturday - Thursday pattern, 80 rooms on peak, classroom set for 130 ppl for Spring of 2024. Currently in the \$199 - \$250 per night range. When I mentioned our convention hotels I could tell he didn't like that our larger properties have the Hilton Garden Inn and Holiday Inn names. I did

send out RFP to appropriate hotels and hope that we get this program here in GC.

Contact Name Address Don't know Brien Arone

Title VP Global Accounts Bradenton, FL 33898

UNITED STATES

Account HPN Global Phone 941.713.9715

Note Title 2022 Meetings Today Live Denver **Email** barone@hpnglobal.com

Date Regarding

10/17/2022 Met with Brien at MTL 2022 Denver. He did not know anything about Montana. We did an overview her

has larger events but there was one that he was intrigued with Whitefish for 30 attendees, 125 room

nights in May. I will follow up.

Contact Name Laura Cagan Address

Title Ponte Vedra Beach, FL

UNITED STATES

Custom Fit Meetings 904-742-9190 Account Phone

Note Title 2022 Meetings Today Live Denver **Email** Laura@CustomFitMeetings.com

Date Regarding

10/17/2022 Met with Laura at MTL 2022 Denver. Since then it looks like she has left HPN Global opened her own

meeting planning business called Custom Fit Meetings. She thinks she may have sent a continuing education seminar to us. She also thinks Bishop with 75 attendees for a retreat would be a good fit. We

did receive a cvent lead recently from Laura for 10 at a resort. I will follow up with her.

Contact Name Dennis Hamilton Address

Title President East Lansing, MI

UNITED STATES

Account Hamilton Meetings & Incentives Phone 5179306818

Note Title 2022 Meetings Today Live Denver Email dennis@hamiltonincentives.com

Date Regarding

10/17/2022 Met with Dennis at MTL 2022 Denver. He said his daughter works for the National Forest and has been in

Montana. His main work is in corporate incentive. He wants information on our high end properties and

luxury guest ranches. Will follow up.

Contact Name Chere Brooks Address

Title Learning Events Manager Atlanta, GA

UNITED STATES

Account Habitat for Humanity International Phone

Note Title 2022 Meetings Today Live Denver Email clbrooks@habitat.org

Date Regarding

10/17/2022 Met with Chere at MTL 2022 Denver. Habitat for Humanity has a board of directors meeting and she

would love to look at our luxury guest ranches for this group of 75 people. She wants to know

seasonality of our area and airlift into our airports. I will follow up.

Contact Name Jenine Humber Address

Title Meetings and Special Events Planner Cambridge, MA

UNITED STATES

Account Smithsonian Astrophysical Obs. **Phone** 617.495.7220

Note Title 2022 Meetings Today Live Denver Email jhumber@cfa.harvard.edu

Date Regarding

10/17/2022 Met with Jenine at MTL 2022 Denver. Everything they do is pretty much east coast. She said there is one

meeting of astrophysicists and she thinks Montana would be a bucket list destination. She wanted more

information about our guest ranches and resorts. Will follow up, but long shot.

Contact Name Dana King **Address**

UNITED STATES Account HelmsBriscoe **Phone**

Godfrev, IL 618.466.3739

Note Title 2022 Meetings Today Live Denver **Email** dking@helmsbriscoe.com

Date Regarding

Title

10/17/2022 Met with Dana at MTL 2022 Denver. All of the conferences she advertised on her one sheet would work

in Glacier Country. She loves the show Yellowstone. She has a think tank group that she thinks would love Montana. She wants more information on quest ranches. also needs a FAM to really sell our

destination.

Contact Name Mary Condon **Address**

Title Alpharetta, GA

UNITED STATES

Account HelmsBriscoe Phone 678.772.1891

Note Title 2022 Meetings Today Live Denver **Email** mcondon@helmsbriscoe.com

Date Regarding

10/17/2022 Met with Mary at MTL 2022 Denver. She spent time in Montana during COVID with Jennifer Squillace who

I helped with finding the right arrangements for her 6 week trip. All of the information she shared on her

one sheet would fit in Western Montana. I will follow up.

Contact Name Becca Murray **Address**

Title Conference and Events Duncan, OK

UNITED STATES

Account National Rural Water Association 580.252.0678 Phone **Note Title** 2022 Meetings Today Live Denver **Email** becca@nrwa.org

Date Regarding

10/17/2022 Met with Becca at MTL 2022 Denver. Their annual meeting is much too large for us. They have two

events that might be a good fit for Montana in December and in June. Last year they were in Jackson

Hole WY. I will follow up with Becca.

Contact Name Susan Thibodeaux **Address**

Title Clarendon, IL

UNITED STATES

Account Verde Events **Phone** 312.623.1052

Note Title Email 2022 Meetings Today Live Denver susan@verdeevents.com

Date Regarding

10/17/2022

Met with Susan at MTL 2022 Denver. She was a flight attendant for years and is sure she flew into Montana but never has she hosted a meeting in Montana. She does work with different clients that might be a good fit. Leadership groups and 50% incentives. She also mentioned a tire client and a healthcare client. She loves the intimate atmosphere that she thinks Montana offers. Will follow up.

Contact Name Sandy Schenecker Address

Title Meetings Manager Greenwood Village, CO

UNITED STATES

Account FCCS Phone 303.721.3240

Note Title 2022 Meetings Today Live Denver Email sandy.schenecker@fccsconsulting.com

Date Regarding

10/17/2022

Met with Sandy at MTL 2022 Denver. They actually have a program called Lewis & Clark Leadership in Great Falls end of August 2022. I will call and pitch Missoula for future and use the Travelers' Rest for reference, 40 ppl \$325 room rate, Join us in Great Falls, Montana, Using the perilous Lewis and Clark Expedition as a historical backdrop, this program focuses on leading into the unknown future. As leaders, we often have no idea what obstacles await us. We can't vet define or clearly see what is waiting for our discovery and our courage that which will bring new opportunities, possibilities, challenges and visions. This still unknown future will change the way we do business and with whom; how life is lived and how personal success will be achieved. How will you lead into this future? Pivotal themes of Imagining a Different Future, Portaging into the Unknown and Creating a Lasting Legacy come alive in this 2.5 day program. Meriwether Lewis and William Clark's 1804 expedition into uncharted territory provides an optimal context for leadership discovery. The events of the Lewis and Clark Expedition with the Corps of Discovery provide us today with insights and examples of: Shared leadership and mapping new territory for others to follow Thinking and preparing how to go into the unknown Combining strengths, learning from differences to build one of the greatest teams in history Succeeding through clear and effective communication Leading self and others for resilience Confronting and dealing effectively with ambiguity Making critical decisions in uncertainty Embracing odd, new possibilities Mapping new territory for others to follow Ensuring a lasting legacy for future generations Join us as we embark on our own journey of discovery at one of the important locations along the expedition route - view an ancient buffalo jump, tour the Missouri River and visit the first spectacular Great Fall. Experience these great leadership lessons through the eyes of Lewis & Clark and their intrepid team. Please contact Leslie Hilton at 303.721.3215 for more information.

Contact Name Sarah Dyerson Address 5588 Clarence Dr.

Global Internal Programs & Projects Manager Windsor, CO 80550

UNITED STATES

AccountBeckman Coulter Life SciencesPhone9702270325

Note Title 2022 Meetings Today Live Denver Email sdyerson@beckman.com

Date Regarding

10/17/2022

Title

Met with Sarah at MTL 2022 Denver. They make medical devices and she has looked at Montana's incentive properties for a 30 people meeting. She thinks Paws Up would be great and would like more information on the property and offerings. I will follow up.

Contact Name Susan Greenstein Address

Title Miami, FL

UNITED STATES

Account A Plus Meetings & Incentives Phone 786.223.6006

Note Title 2022 Meetings Today Live Denver Email sgreenstein@aplusmeetings.com

Date Regarding

10/17/2022 Met with Susan at MTL 2022 Denver. She was unfamiliar with Montana and what we had to offer. I did

an overview and she was impressed. She thinks they have 2 clients that would love the possibilities in

Montana. I will follow up.

Contact Name Victoria Converse Address 000

Title Parsippany, NJ 07054

UNITED STATES

Account BCD Meetings and Events **Phone** 973.769.7237

Note Title 2022 Meetings Today Live Denver Email victoria.converse@bcdme.com

Date Regarding

10/17/2022 Met with Victoria at MTL 2022 Denver. They are an exclusive for Subaru. They are looking for a small

incentive program for the Western region. This program was at Snoqualmie Lodge, 32 in attendance and

64 rooms. I will follow up for Western Montana.

Contact Name Vanessa Lonely Address

TitlePhiladelphia, PAUNITED STATES

AccountBlue Ribbon EventsPhone484.800.1299

Note Title 2022 Meetings Today Live Denver Email vanessa@blueribbon-events.com

Date Regarding

10/17/2022 Met with Vanessa at MTL 2022 Denver. They do a lot of planning for the US State Department and do a

lot in warm destinations like Cancun or AZ. She said that there are opportunities. I will follow up to see

what those are.