



Report: Trade Show Contacts

Created By: Aerionna Skrutvold
Created On: 08/31/2023
Start Date: 04/01/2023
End Date: 05/30/2023
Category: All Categories
Contact Tags: 2023 Spotlight Missoula

Contact Name	Melinda Hughey	Address	PO Box 41 Pulaski, TN 38478 UNITED STATES
Title			
Account	The RH Factor	Phone	800.863.3109
Note Title	2023 Spotlight Missoula	Email	mhughey@aol.com

Date **Regarding**
05/04/2023 Met with Melinda and Anita at Spotlight Missoula 2023. RH Factor has previously ran groups through GNP. She participated in our FAM and plans to tweak their past itinerary based on the knowledge she gained. They loved Ninepipes Museum, Ninepipes Lodge, and Allentown Restaurant. Plans to spend a night there. She also plans to incorporate Bigfork, which we didn't do on the FAM, as it's one of her favorite places in Montana. Melinda will send me their past itinerary so we can review together. Partners interested in working with the senior group tour market can contact Melinda.

Contact Name	Anita Long	Address	PO Box 41 Pulaski, TN 38478 UNITED STATES
Title	Tour Assistant		
Account	The RH Factor	Phone	931.363.3109
Note Title	Spotlight Missoula 2023	Email	anitadflong@gmail.com

Date **Regarding**
05/04/2023 Met with Melinda and Anita at Spotlight Missoula 2023. RH Factor has previously ran groups through GNP. She participated in our FAM and plans to tweak their past itinerary based on the knowledge she gained. They loved Ninepipes Museum, Ninepipes Lodge, and Allentown Restaurant. Plans to spend a night there. She also plans to incorporate Bigfork, which we didn't do on the FAM, as it's one of her favorite places in Montana. Melinda will send me their past itinerary so we can review together. Partners interested in working with the senior group tour market can contact Melinda.

Contact Name	Christina Knowles	Address	3019 Pinewood Lane La Crescenta, CA 91214 UNITED STATES
Title			
Account	Significant Living Travel	Phone	818.542.3158
Note Title	Spotlight Missoula 2023	Email	sltravel@charter.net

Date 05/04/2023 **Regarding** Met with Christina and Andy at Spotlight Missoula 2023. They previously ran a small tour to GNP and plan to revive it. They mainly work with seniors who have limited mobility. They like the hidden-gem finds that make their customers go "how did you discover this"? Wanted more information on things to do/and businesses around GNP. Will send info, partners interested in working with the senior group tour market can contact Andy.

Contact Name	Andrew Knowles	Address	3019 Pinewood Lane La Crescenta, CA 91214 UNITED STATES
Title			
Account	Significant Living Travel	Phone	818.542.3158
Note Title	Spotlight Missoula 2023	Email	andy@significantlivingtravel.com

Date 05/04/2023 **Regarding** Met with Christina and Andy at Spotlight Missoula 2023. They previously ran a small tour to GNP and plan to revive it. They mainly work with seniors who have limited mobility. They like the hidden-gem finds that make their customers go "how did you discover this"? Wanted more information on things to do/and businesses around GNP. Will send info, partners interested in working with the senior group tour market can contact Andy.

Contact Name	Dona Clark	Address	224 N. Lindbergh BLVD Florissant, MO 63031 UNITED STATES
Title	Owner/Vacation Specialist		
Account	Tradewind Travel and Tours	Phone	314.890.0007
Note Title	Spotlight Missoula 2023	Email	tradewindstravel@sbcglobal.net

Date 05/04/2023 **Regarding** Met with Dona at Spotlight Missoula 2023. Dona has never been to Montana before and was very impressed with it's beauty. She mainly runs groups in big cities right now, but also had taken them oversees and to less traveled destinations so could see Montana working. She just needs to figure out how to work it in. Will send her the holiday winter itinerary. No further follow up is needed from partners right now.

Contact Name	Michelle DeFord	Address	PO Box 428 Spencer, IN 47460 UNITED STATES
Title			
Account	Trippin with Michelle	Phone	812.585.0111
Note Title	Spotlight Missoula 2023	Email	trippinwithmichelle@gmail.com

Date 05/04/2023 **Regarding** Met with Michelle at Spotlight Missoula 2023. She mainly works with bank groups, but also has a more diverse customer base with all ages. She participated in the preFAM through Butte/Polson/Kalispell/GNP/Charlo and really enjoyed that itinerary. I will send her that once it's on our site, as well as our Two Nation Vacation and GNP/Yellowstone Itineraries. No further follow up is needed right now.

Contact Name	Marisa Meisters	Address	** *, ** * UNITED STATES
Title			
Account	Worldwide Xplorer, LLC	Phone	678.622.2988
Note Title	Spotlight Missoula 2023	Email	Marisa@WorldwideXplorer.com

Date 05/04/2023 **Regarding** Met with Marissa at Spotlight Missoula 2023. Marissa works with both small groups and FIT. She is interested in the itinerary from the FAM, Butte/Polson/Kalispell/GNP/Charlo which I will send once completed. Also sent the GNP/YNP itinerary, and the early fall adventure itinerary. She was interested in Purple Mountain Lavender and agritourism. No partner follow up is needed at this time.

Contact Name	Belinda Grace-Leonard	Address	17 Freetown Rd Raymond, NH 03077 UNITED STATES
Title			
Account	New England Coach	Phone	603.895.3000
Note Title	Spotlight Missoula 2023	Email	belinda@newenglandcoach.com

Date 05/04/2023 **Regarding** Met with Belinda at Spotlight Missoula 2023. Belinda is planning a Montana tour for 2024/2025. They will fly in and out of Salt Lake City, travel to Cody, WY for the rodeo, do YNP, Virginia City, Butte, before entering Western Montana and doing an itinerary similar to our FAM Polson/Kalispell/GNP/Charlo. There are three routes she can take from GNP to SLC and I recommended going down the Bitterroot Valley, and told her I will send more information. Partners interested in working with the group tour market can contact Belinda.

Contact Name	Marissa Hayes	Address	PO Box 428 Spencer, IN 47460 UNITED STATES
Title			
Account	Trippin with Michelle	Phone	812.585.0111
Note Title	Spotlight Missoula 2023	Email	mhays@ocsbank.com

Date 05/04/2023 **Regarding** Met with Marissa at Spotlight Missoula 2023. Marissa attended Spotlight with Michelle DeFord of Trippin with Michelle. Marissa is looking to start a travel company for young active moms. We discussed flying in and out of GPI, doing WMR, the Flathead, wineries/shopping/performances. Talked about Dancing Spirit Retreat. No follow up is needed right now.

Contact Name	Ben Keisler	Address	4643 South NC 16 Highway PO Box 890 Newton, NC 28658 UNITED STATES
Title			
Account	Christian Tours/Burke International Tours Inc.	Phone	828.465.3900
Note Title	Spotlight Missoula 2023	Email	ben@burkechristiantours.com

Date 05/04/2023 **Regarding** Met with Ben at Spotlight Missoula 2023. Christian Tours currently runs tours through Montana. After visiting on the FAM Ben plans to expand these tours, and to try and create a Montana only tour. He agrees there's so much to see and do here, when before they've been skipping through our region. Really enjoyed all locations on the FAM including Butte/Polson/Kalispell/GNP/Charlo which I will send him the itinerary to once completed. Partners interested in working with the Christian group tour market can contact Ben.

Contact Name	Lynn Li	Address	1018 S. 9th Street Alhambra, CA 91801 UNITED STATES
Title			
Account	Gary Express Inc.	Phone	
Note Title	Spotlight Missoula 2023	Email	lynnli@garyexpress.com

Date 05/04/2023 **Regarding** Met with Lynn and her daughter Katherine at Spotlight Missoula 2023. They had never been to Western Montana before but run a lot of groups through Yellowstone. They work mainly with inbound Chinese travelers. She very much enjoyed the FAM and the area and plans to bring a tour here, possibly in 2024 if she can get it together soon. She plans to much of the FAM itinerary, but also wanted to see the YNP/GNP and Two Nation Vacation itineraries. She was specifically interested in the East Side of Glacier National Park too. Her groups are all ages and abilities. Partners interested in working with the group tour market can contact Lynn.

Contact Name [Katherine Li](#) **Address** 1018 S. 9th Street
Title Alhambra, CA 91801
UNITED STATES

Account Gary Express Inc. **Phone**
Note Title Spotlight Missoula 2023 **Email**

Date **Regarding**

05/04/2023 Met with Lynn and her daughter Katherine at Spotlight Missoula 2023. They had never been to Western Montana before but run a lot of groups through Yellowstone. They work mainly with inbound Chinese travelers. She very much enjoyed the FAM and the area and plans to bring a tour here, possibly in 2024 if she can get it together soon. She plans to much of the FAM itinerary, but also wanted to see the YNP/GNP and Two Nation Vacation itineraries. She was specifically interested in the East Side of Glacier National Park too. Her groups are all ages and abilities. Partners interested in working with the group tour market can contact Lynn.

Contact Name [Diwen Zeng](#) **Address** 1111 W. 48th Street
Title Manager Chicago, IL 60609
UNITED STATES

Account D & J Tours **Phone** 312.326.1888
Note Title Spotlight Missoula 2023 **Email** djcoachtours@gmail.com

Date **Regarding**

05/04/2023 Met with Diwen at Spotlight Missoula 2023. In 2024 he is bringing an inbound Chinese group tour from Chicago to Seattle. He likes the itinerary from the FAM, Butte/Polson/Kalispell/GNP/Charlo which I will send once completed. Also interested in our GNP/YNP itinerary and GNP/Idaho itinerary. Partners interested in working with the group tour market can contact Diwen.

Contact Name [Jane Lin](#) **Address** 1111 W. 48th Street
Title Chicago, IL 60609
UNITED STATES

Account D & J Tours **Phone** 312.799.9101
Note Title Spotlight Missoula 2023 **Email**

Date **Regarding**

05/04/2023 Met with Diwen and Jane at Spotlight Missoula 2023. In 2024 he is bringing an inbound Chinese group tour from Chicago to Seattle. He likes the itinerary from the FAM, Butte/Polson/Kalispell/GNP/Charlo which I will send once completed. Also interested in our GNP/YNP itinerary and GNP/Idaho itinerary. Partners interested in working with the group tour market can contact Diwen.

Contact Name	David Fish	Address	835 West Warner #101
Title	Executive Director		Gilbert, AZ 85233
			UNITED STATES
Account	Free Spirit Vacations	Phone	480.926.5547
Note Title	Spotlight Missoula 2023	Email	david@dfishtours.com

Date **Regarding**
05/04/2023 Met with David at Spotlight Missoula 2023. He had never been to Western Montana before. He runs may groups through the Dakotas, although his Black Hills Tour didn't sell well enough for 2023 and may need to be pulled. He does a Yellowstone/Tetons tour that seems to sell well but hasn't included GNP. Asked for GNP/Yellowstone itinerary and GNP/Canada itinerary. No partner follow up is needed at this time.

Contact Name	Nikki Sacks	Address	450 N. Main #S208
Title			Wauconda, IL 60084
			UNITED STATES
Account	Travel By Nikki	Phone	847.865.5091
Note Title	Spotlight Missoula 2023	Email	travelbynikki@comcast.net

Date **Regarding**
05/04/2023 Met with Nikki at Spotlight Missoula 2023. She has not been to Montana before and loved it. She said she plans to bring groups here, but is just starting her business now. She will contact me when follow up is needed. Will send GNP/Yellowstone and Two Nation Vacation information. Otherwise no further follow up is needed from businesses at this point.

Contact Name	Michael Mishko	Address	2446 Berkshire Court
Title	CEO/President		Kissimmee, FL 34746
			UNITED STATES
Account	Creative Tours	Phone	407.396.9759
Note Title	Michael Missoula 2023	Email	mikecreativetoursflorida@yahoo.com

Date **Regarding**
05/04/2023 Met with Melinda at Michael Missoula 2023. Michael will be bringing in a UK group in February 2024. His group will consist of all ages, will be able 35 - 40 people. It's a winter ski group, although not everyone will ski. Talked about snowshoeing GNP, sleigh rides, brash winter rodeo, museums and more. Michael stayed after the FAM/Trade show to do some more research/meetings in the Flathead. I will send things to do in winter information to Michael. Partners interested in working with the group tour market, specifically in the off-season can contact Michael.

Contact Name	Tish Losure	Address	1553 Milwaukee Ave #329
Title			Boise, ID 83704 UNITED STATES
Account	Western Pleasure Tours	Phone	208.283.9776
Note Title	Spotlight 2023 Missoula	Email	Info@westernpleasuretours.com

Date 05/18/2023 **Regarding** Met with Tish at Spotlight 2023 Missoula. She plans to move to Western Montana and will offer charter, step on guide, and tour services in the area. She is also still working on a Yellowstone TV series tour. No follow up is needed by partners right now, however you may reach out to Tish about charter, and step on guide services if needed. Her bus can charter 30.

Contact Name	Melinda Hughey	Address	PO Box 41
Title			Pulaski, TN 38478 UNITED STATES
Account	The RH Factor	Phone	800.863.3109
Note Title	Past Itinerary for Reference	Email	mhughey@aol.com

Date 05/23/2023 **Regarding** Per your request, I'm attaching the last itinerary I operated with a group. My FAM experience was invaluable in helping me update several details/inclusions (like Nine Pipes, for example). My next tour would focus exclusively on Montana, where the last trip ventured far off course in Seattle area!
