

Report: Trade Show Contacts

Created By: Aerionna Skrutvold

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Category: All Categories
Contact Tags: 2023 ABA Detroit

Contact Name Marilyn Harvey

Title

Address 61 Point Breeze Ave.

Breezy Point, NY 11697

UNITED STATES

Account Breezy Tour & Travel Phone 171.894.5398 9

Note Title ABA Detroit 2023 Email marilyn@breezytourandtravel.com

Date Regarding

02/09/2023 Met with Marilyn at ABA Detroit. She was familiar with Montana but doesn't currently run tours to

Montana. Gave overview. She asked if we work with Tour of the Rockies and provided me with a contact for them. She was a trainer for the military, provided me contact information for one of her trainees who moved to Montana and started an outdoor tour business. Requested I send dude ranch information ASAP

as she had a group request that. No follow up from partners at this point.

Contact Name Emma Sanderson Address W 4928 Pheasant Valley Rd.

Title 1-920-528-7600 Waldo, WI 53093 UNITED STATES

Account Personalized Tours & Coaches Phone

Note Title ABA 2023 Email emma@gopersonalized.com

Date Regarding

02/13/2023 Met with Emma at ABA Detroit 2023. They work with mostly seniors, and are running a Canadian

Rockies/Glacier National Park tour in July 2023. Looking at coming down through entire region. Talked about Ninepipes Museum, restaurant and boutique as great lunch stop. Talked Smokejumpers, will look to see if they plan to fully reopen in 2023. Recommended Historical Museum at Fort Missoula. Send group restaurants for Columbia Falls, and talked about the holiday winter tour itinerary which they are interested in. Partners who are interested in working with group tour are welcome to follow up.

Contact Name Kendra Flinchum **Address** PO Box 2149

Title Dublin, VA 24084

UNITED STATES

Account Sunshine Tours, Inc. **Phone** 540.674.9517

Note Title ABA Detroit 2023 Email kendra@gosunshinetours.com

Date Regarding

02/13/2023 Met with Kendra at ABA Detroit 2023. Planning to bring a group to Glacier National Park in June or July or

2024. I encouraged September however with their schedule and workforce it has to be June/July. I mentioned the Going-to-the-Sun unknown opening date. Recommended looking at east side of GNP if coming in June. Talked about things to do outside the park including Flathead Lake, Far West Boat Tours, Purple Mountain Lavender. Asked to send restaurant and hotel information. Partners who are interested

in working with group tour are welcome to follow up.

Contact Name Tish Losure Address 1553 Milwaukee Ave #329

Title Boise, ID 83704

UNITED STATES

AccountWestern Pleasure ToursPhone208.283.9776

Note Title ABA Detroit 2023 Email Info@westernpleasuretours.com

Date Regarding

02/13/2023 Met with Tish at ABA Detroit 2023. Tish use to work for U.S. Tours, and is still doing some contracting

with them regarding a Yellowstone TV series tour, but mainly is doing tours through her own company Western Pleasure Tours. Tish wanted to talk about exclusive experiences for the Yellowstone TV series. I recommended reaching out to Double H Custom Hat Company in Darby for a makers tour and Glen's Café for a slice of pie. Mentioned trying to time to tour to see Darby Rodeo. Partners who could provide an exclusive wild west or Yellowstone TV show experience are welcome to reach out to Tish.

Contact Name David Schofield Address 309 West Washington St., Suite 450
Title Chicago, IL 60606

Chicago, IL 60606 UNITED STATES

Account Vacations By Rail Phone

Note Title ABA Detroit 2023 Email davidschofield@vacationsbyrail.com

Date Regarding

02/13/2023 Met with David at ABA Detroit 2023. Vacations By Rail ran a winter Glacier National Park tour for the first

time in winter 2022/2023. Unfortunately with the GTTS Road construction, it messed with their plans a bit to snowshoe the GTTS Road. Due to that experience, and their belief that GNP is not open enough in the winter they are pulling that tour. I talked about our new holiday winter itinerary, and they do a fair amount of holiday tours and are interested in seeing that. Also talked about activities outside the park like sleigh rides at Cripple Creek and a chuckwagon dinner. They do still run a summer GNP tour that is goes well. They currently stay in the Hampton Inn Kalispell but asked for me to send new hotels, ideally they'd like to be closer to Glacier National Park. No follow up is needed from partners right now.

Contact Name Sarah Watkins Address 2819 Murdoch Avenue

Parkersburg, WV 26101

UNITED STATES

 Account
 U.S. Tours
 Phone
 130.448.5868 7

 Note Title
 ABA Detroit 2023
 Email
 sarah@ustours.biz

Date Regarding

Title

02/13/2023 Met with Sarah at ABA Detroit 2023. They have 10 groups of mostly seniors that come throughout the

summer. Wanted me to send group friendly hotels with luggage handling, open to boutique hotels. Interested in seeing Yellowstone TV series stops, and group friendly restaurants. Partners who are

interested in working with group tour are welcome to follow up.

Contact Name Kris Hoff Address PO Box 14153

Title President & CEO West Allis, WI 53214

UNITED STATES

AccountHappy Times Tours & ExperiencesPhone414.867.2727

Note Title ABA Detroit 2023 Email info@happytimestours.com

Date Regarding

02/13/2023 Met with Kris at ABA Detroit 2023. They haven't yet run a GNP tour but are still interested. Mentioned

Red Bus tours, Glacier Park Boat Company, plus Far West Boat Tours and Purple Mountain around Flathead Lake. Talked about what they are interested in highlighting alongside GNP, and they're group enjoys Lewis and Clark and American Indian history. I will send GNP/YNP itinerary and GNP/Canada

itinerary. No follow up is needed from partners now.

Contact Name Angie Bozeman Address P.O. Box 77

Title Yoder, KS 67585

UNITED STATES

Account Heritage Tours **Phone** 620.465.2515

Note Title ABA Detroit 2023 **Email** heritagetours@heritagetoursofyoder.com

Date Regarding

02/13/2023 Met with Angie at ABA Detroit 2023. Their Montana tour is not running due to lodging. Angie would

REALLY like to get it back up and going, they run a tour every other year to Montana, Kalispell and Missoula. Talked about east side GNP activities and accommodations, St. Mary Tipi overlook, talked about Red Bus pick up and Glacier Park Boat Company rides from Many Glacier. I recommended trying again in September, and will send her our fall group tour itinerary. Partners who are interested in working

with group tour are welcome to follow up.

Contact Name <u>Erik Paulson</u> Address P O BOX 134

Title Nisswa, MN 56468

UNITED STATES

AccountPTS ToursPhone121.882.8433 2Note TitleABA Detroit 2023Emailtravel@ptstours.com

Date Regarding

02/13/2023 Met with Erik at ABA Detroit 2023. PTS Tours operators out of Minnesota, which is also where most of

their customers are from. Looking for unique experiences they could not get in MN. Interested in a Wild West, and American Indian history Montana tour. Gave overview of the region, then talked about Bitterroot Valley and Yellowstone TV series. Will send Yellowstone TV itinerary. Also talked about Camp Kapapa, Artemis Acres for Chuckwagon Dinner, Travelers Rest State Park, and Clydesdale Outpost. No

follow up is needed from partners at this point.

Contact Name Danielle Geesling **Address** 4255 N Ridge Road

Title Tour Sales Director Wichita, KS 67205

UNITED STATES

Account Village Travel **Phone** 316.615.4905

Note Title ABA Detroit 2023 Email d.geesling@govillagetravel.com

Date Regarding

02/13/2023 Met with Danielle at ABA Detroit 2023. Village Travel has two groups coming through this July and

August. They plan to go to the Smokejumper Center so I said I will follow up with them on if it will be fully opened this year. Would like me to send group dining options as well. Talked about things to do around Flathead Lake, mentioned Bigfork, Far West Boat Tours, Purple Mountain Lavender, Garden of 1,000 Buddhas, Clydesdale Outpost. Interested in Yellowstone TV itinerary for adding the Bitterroot Valley, as well as agritourism offerings, mentioned ABC acres. Partners who are interested in working with group

tour are welcome to follow up.

Contact Name Dawn Carver **Address** 1903 North U.S. Hwy 71

Box 456

Title Tour Designer Carroll, IA 51401

UNITED STATES

Account Star Destinations Inc. Phone

Note Title ABA Detroit 2023 Email dawn@stardestinations.com

Date Regarding

02/13/2023 Met with Dawn at ABA Detroit 2023. Unfamiliar with Western Montana so I gave overview. Interested in

Two Nation Vacation itinerary, and Lewis and Clark history plus American Indian culture. Will send over

information, no follow up needed from partners right now.

Contact Name Eric Forrest Address 17 King St E

Title Bownmanville, ON

CANADA

Account Lakeshore Tours/Cardinal Coach Tours Phone

Note Title ABA Detroit 2023 Email eric@kemptravel.ca

Date Regarding

02/13/2023 Met with Eric at ABA Detroit 2023. Lakeshore Tours runs out of Ontario Canada, and if they did a

Montana tour they would incorporate it into a Rocky Mountain West itinerary and drive from Canada here. Gave overview of Western Montana. They were asking about eastern Montana and I tried to provide information but said I couldn't honestly speak to companies offering group tour opportunities their. Will send GNP/Yellowstone and GNP/Canada itineraries. No follow up needed from partners at this

point.

Contact Name Gina Martin Address 3100 Interstate 30

Title President Little Rock, AR

UNITED STATES

Account Little Rock Tours Inc. Phone

Note Title ABA Detroit 2023 Email gina@littlerocktours.com

Date Regarding

02/13/2023 Met with Gina at ABA Detroit 2023. They ran a 2018 Two Nation Vacation and want to bring it back.

Need to start over with hotels and asked to send list. Crossing the border really was stressful for them though, however they are willing to try again. They brought up Amtrak train tours through GNP, so we talked about stops. Also talked about Bitterroot Valley and Yellowstone TV show and will send itinerary.

Also asked for contact information for Butte. No partner follow up is needed at this point.

Contact Name Sheila Tenwalde **Address** 547 Fairlane Dr.

Title Alma, MI 48801

UNITED STATES

Account Beyond Horizons Tour & Travel, LLC **Phone** 198.977.0707 7

Note Title ABA Detroit 2023 Email sheila@beyondhorizonstours.com

Date Regarding

02/13/2023 Met with Sheila at ABA Detroit 2023. Unfamiliar with Western Montana so provided an overview of the

region. Her groups of seniors are mostly interested in local and off-the-beaten path experiences. Things like shows, hand-on demonstrations, and a little history. Will send some initial itineraries, no follow up is

needed from partners right now.

Contact Angie Chamberlin

Address 5301 South Federal Circle

Name Title

Note Title

Littleton, CO 80123-2390

UNITED STATES

Account Globus Family of Brands - Globus, Cosmos, Monograms,

Avalon

ABA Detroit 2023 Email achamberlin@globusfamilv.com

Date Regarding

02/13/2023 Met with Angie at ABA Detroit 2023. Angie is very familiar with our region and Globus Family of Brands

runs multiple tours through each summer. Talked about What's New and will send What's New blog. Mentioned Purple Mountain Lavender, Clydesdale Outpost, Camp Kapapa. Partners who are interested in

working with group tour are welcome to follow up.

Contact Name Shebby Lee Address P.O. Box 1032

Title Rapid City, SD 57709

UNITED STATES

Phone

Account Shebby Lee Tours, Inc. Phone 605.343.4852

Note Title ABA Detroit 2023 Email shebby@shebbyleetours.com

Date Regarding

02/14/2023 Met with Shebby at ABA Detroit 2023. We had just spoke a few weeks earlier on planning a rescheduled

tour. Was going to be June 2022 now is September 2023 coming from CA. Particularly interested in native American culture, the clientele are native American as well. Change the hotel from Glacier Peaks to Glacier Park Lodge, group of 40. 7 night/8 day tour. Starting in Great Falls (2 nights), then Glacier Park Lodge(2 nights), 2 nights in Polson, then flying out of Missoula. Talked about Kwataqnuk boat closing, and recommended Far West Boat Tours. Talked about Bison Range Update, mentioned 15 minute loop was only one you can do, but can visit visitor center and ask for an educational presentation from director there. Talked about Camp Kapapa and Iron Shield Creative. Talk Hilton Garden Inn north

Reserve. St. Mary Overlook, and galleries the include American Indian art.

Contact Name Christine Tripod Address 5720 Chancellor Way

Title Riverbank, CA 95367

UNITED STATES

AccountTripod VacationsPhone209.863.2337

Note Title ABA Detroit 2023 Email caltraveler@gmail.com

Date Regarding

02/14/2023 Met with Christine at ABA Detroit 2023. They do not currently run tours to Montana but are interested in

the west, mainly history and culture. Provided overview, talked about American Indian museums, Lewis and Clark Traveler's Rest State Park, Garden of 1,000 Buddhas. No follow up is needed from partners at

this point.

Contact Name Carla Meierotto Address 906 Broadway St

Title West Burlington, IA 52655

UNITED STATES

Account Burlington Trailways Phone 131.975.3286 4

Note Title ABA Detroit 2023 Email cmeierotto@burlingtontrailways.com

Date Regarding

02/14/2023 Met with Carla at ABA Detroit 2023. Glacier Country has not met with them before but they plan to bring

a tour through in the next year but don't have anything finalized. Was talking about July but I encouraged fall and will send fall itinerary, as well as GNP/Yellowstone and MT/Idaho itineraries. Interested in history, smokejumper center, talked HMFM, Traveler's Rest. No follow up is needed from partners at this time.

Contact Name Seaira Jeannin Address 301 S Tubb St. STE H1

Title Oakland, FL 34760

UNITED STATES

Account Group Travel Experience dba Group Experience Phone 188.844.0524 5

Note Title ABA Detroit 2023 Email keith@gtonetwork.com

Date Regarding

02/14/2023 Met with Seaira at ABA Detroit 2023. She is familiar with the region and was interested in what's new.

She works with student groups, talked Clydesdale Outpost, Iron Shield Creative, stargazing, and wants rafting information. Another group she works for is a group of performers, who like to travel to perform (for free) in unique destinations. Talked about outdoor park spaces in Missoula and Kalispell. Will send

more options. Partners who are interested in working with student group tours can follow up.

Contact Name Michael Smith **Address** 2615 190th St., Suite 200

Title Director of Product Development Redondo Beach, CA 90278

UNITED STATES

Account Premier World Discovery Phone 310.372.3668

Note Title ABA Detroit 2023 Email msmith@premierworlddiscovery.com

Date Regarding

02/14/2023 Met with Michael at ABA Detroit 2023. He is very familiar with our region and runs tours through, and is always looking to expand/offer something new. Will send him the What's New blog for 2023. Talked

always looking to expand/offer something new. Will send him the What's New blog for 2023. Talked about Glacier Peaks as an east side of GNP option, mentioned Ninepipes Museum/Allentown Restaurant as lunch stop. Talked about Clydesdale Outpost. Partners who are interested in working with group tours

can follow up.

Contact Name Carolyn Elder **Address** PO Box 658

Title Tour Consultant Winlock, WA 98596

UNITED STATES

360.785.3188 Account Freedom Tours NW, Inc. Phone

Note Title ABA Detroit 2023 **Email** cruises@freedomtoursnw.com

Date Regarding

02/14/2023 Met with Carolyn at ABA Detroit 2023. She had the GNP/Canada trip planned for 2020 that ran, then

hasn't run it since, and would need to rework the trip. Will send her our 2 Nation Vacation itinerary for inspiration. Her seniors are still fearful of travel, so since COVID she has mainly been running charters. Talked about train travel, which her group sometimes does, so will send AMTRAK info. No follow up

needed from partners at this time.

Contact Name Address Jennifer Merryman 1165 Market St

Title Manager Wheeling, WV 26003

UNITED STATES

Account Uniglobe Ohio Valley Travel **Phone** 304.232.5171

Note Title ABA Detroit 2023 **Email** uniglobejge@hotmail.com

Date Regarding

02/14/2023 Met with Jennifer at ABA Detroit 2023. She wasn't familiar with Western Montana so provided overview.

Uniglobe Ohio Valley Travel is still looking at building a Montana tour. Will send MT/Idaho and GNP Fall

itineraries. No follow up is needed from partners.

Contact Name Melissa Jones Address 4643 South NC 16 Highway

PO Box 890

Title Newton, NC 28658

UNITED STATES

Christian Tours/Burke International Tours Inc. 828,465,3900 Account Phone

Note Title ABA Detroit 2023 Email melissa@burkechristiantours.com

Date Regarding

02/14/2023 Met with Melissa at ABA Detroit 2023. They run several tours through the area. Wanted me to send her

What's New and group friendly restaurants close to GNP. Talked about Purple Mountain Lavender, Far West Boat Tours, MMR, Clydesdale Outpost. Got into a conversation around museums and discussed Conrad Mansion and Hockaday Museum. GC partners with group adventure options and group dining

options in or around Kalispell can contact Melissa to showcase adding them to the tour.

Contact Name<u>Beverly Carlson</u> **Address**8106 Reese Rd

Title Harvard, IL 60033

UNITED STATES

AccountBJC TravelPhone815.943.5643

Note Title ABA Detroit 2023 Email bjctravel2@gmail.com

Date Regarding

02/15/2023 Met with Beverly at ABA Detroit 2023. Beverly's business has been slow to return since COVID. She

doesn't run groups through Montana but has been meeting with us for years showing interest, she also

does some meetings and FIT. She has been asking about a FAM to Western Montana for years,

mentioned that this year we are hosting Spotlight and there were operator spots left. Said the \$300 tour operator registration fee was too much for her. Talked about What's New and will send her blog, along

with the Fall and Holiday itineraries. No follow up needed from partners right now.

Contact Name Tammy Mengee Address 2166 Charleston Rd

Title Wellsboro, PA 16901

UNITED STATES

Account Benedict's Bus Service **Phone** 157.072.4586 7

Note Title ABA Detroit 2023 Email tammy@benedictsbus.com

Date Regarding

02/15/2023 Met with Tammy at ABA Detroit 2023. Interested in Montana but didn't remember much, so I provided

an overview again. Talked about Red Bus, airports, Far West, Conrad Mansion, Bigfork. Will send

itineraries, and tour operator website. No partner follow up is needed at this point.

Contact Name Jane Julian **Address** 3074 Baseline Rd

Title West Frankfort, IL 62896

UNITED STATES

AccountJane's JourneysPhone888.756.8763

Note Title ABA Detroit 2023 Email jane@janesjourneys.com

Date Regarding

02/15/2023 Met with Jane at ABA Detroit 2023. Currently they are partnering with Collette sending their clients on a

Western Montana tour. They were considering doing their own, but in general are not familiar with Western Montana. Provided overview, and mentioned Spotlight NW in Missoula 2023 but are not able to make it. Talked about doing tours in fall versus summer. Interested in winter holiday tour so will send

that. No partner follow up is needed at this point.

Contact Name Ken Summer Address PO Box 25

Title Moweaqua, IL 62550

UNITED STATES

Account Timi's Tours Phone

Note Title ABA Detroit 2023 Email ken@timistours.com

Date Regarding

02/15/2023 Met with Ken at ABA Detroit 2023. They have still not ran tours through Montana but want to. Gave

overview and talked about different itineraries we've created. Will send the MT/Idaho, and Western Montana Fall itineraries. Started talking about Yellowstone TV show, and he was interested in the filming locations itinerary of that as well. Separately, they have a group who vacations at a dude ranch in Arizona every year. The group is interested in moving, so he wanted me to send dude ranch information. No partner follow up is needed at this point, unless you are a dude ranch that would like to work with

Timi's Tours.

Contact Name Elizabeth Tidwell Address 73 Gaston Westbrook Ave

Title Emerson, GA 30137

UNITED STATES

Account Leisure Time Charters and Tours **Phone** 770.382.7726

Note Title ABA Detroit 2023 Email leisuretimekids@bellsouth.net

Date Regarding

02/15/2023 Met with Elizabeth at ABA Detroit 2023. Leisure Time plans to come to Western Montana in 2024. She is going to visit with a group in August to plan for the 2024 tour, I will try to coordinate a meeting with her.

Will send her our tour operator site to look around at, she said she has lots of questions so we will schedule a zoom call that's longer than 7 minutes. Partners interested in working with Leisure Time can

follow up with Elizabeth.

Contact Name Roger Baker Address 2788 Highway 80 West

Title Garden City, GA 31408

UNITED STATES

Account Kelly Tours Phone

Note Title ABA Detroit 2023 Email rbaker@kellytours.com

Date Regarding

02/15/2023 Met with Roger at ABA Detroit 2023. Kelly Tours currently has a tour that runs through Montana, but

hasn't been updated in awhile. He wants me to find it on their website, and take a look to suggest updates. He'd like to do a zoom call to review. Also interested in the Yellowstone TV itinerary, and needs help with restaurants so will send list. Partners interested in working the Kelly Tours can reach out to

Roger.

Contact Name Belinda Grace-Leonard Address 17 Freetown Rd

Title Raymond, NH 03077

UNITED STATES

Account New England Coach Phone 603.895.3000

Note Title ABA Detroit 2023 Email belinda@newenglandcoach.com

Date Regarding

02/15/2023 Met with Belinda at ABA Detroit 2023. She is coming to Spotlight 2023 in Missoula and planning a

Montana tour for 2024/2025. Gave overview and talked about the smokejumper which led to conversation about other museums in Missoula, HMFM, RMEF, and national museum of forest service

history. No partner follow up is needed at this point.

Contact Name Christine Soto Address 9011 N. Meridian ST Suite 100

Title Product Developer Indianapolis, IN 46260

UNITED STATES

AccountGrueninger Travel/AmbassadairPhone317.465.1122

Note Title ABA Detroit 2023 Email csoto@grueningertours.com

Date Regarding

02/15/2023 Met with Christine at ABA Detroit 2023. They are running tours through the area in July or August but are

running into road blocks with accommodations. Talked about outside the park activities and will send list. Talked about chuckwagon dinners at Cripple Creek. Also pushed fall and will send fall itinerary, along with holiday tour itinerary. Partners interested in working with Grueninger Travel in the Flathead Valley can

follow up Christine.

Contact Name Christina Knowles Address 3019 Pinewood Lane

Title La Crescenta, CA 91214

UNITED STATES

AccountSignificant Living TravelPhone818.542.3158Note TitleABA Detroit 2023Emailsltravel@charter.net

Date Regarding

02/15/2023 Met with Christina at ABA Detroit 2023. They will be attending Spotlight 2023 in Missoula. They

previously ran a small tour to Glacier National Park and plan to revive it. Their seniors have very limited mobility. Talked about an Amtrak tour and will send information and the GNP/Yellowstone itinerary. No

partner follow up is needed at this point.

Contact Name Damon Anderson Address P O BOX 1390

Title Director of Sales & Western Product Development Stephens City, VA 22655

UNITED STATES

Account MARS Tours and Companies Phone 154.086.9186 4

Note Title ABA Detroit 2023 Email damon@takeafuntrip.com

Date Regarding

02/15/2023 Met with Damon at ABA Detroit 2023. He is from Butte, so is very familiar with Montana, but not familiar

with what Montana offers the group tour market. Damon is a receptive tour operator and has been tasked with building Montana product. I mentioned Spotlight 2023 Missoula to him and he said he is going to try to attend. They work mainly with seniors, interested in the Fall and MT/ID itineraries as well as Amtrak information. No partner follow up is needed at this point. He also helps organize Accent Travel Network and was wanting me to attend Accent West. Glacier Country won't be able to make it this year

but will consider attending when it is close to our region.

Contact Name <u>Tia Peters</u> Address 5160 N 22nd St

Title Development Coordinator Ozark, MO 65721 UNITED STATES

Account Vacations Made Easy Phone 141.782.3098 1

Note Title ABA Detroit 2023 Email tpeters@vacationsmadeeasy.com

Date Regarding

02/15/2023 Met with Tia at ABA Detroit 2023. Vacations Made Easy works with International FIT, not group travel.

Gave overview of region again. Talked about GNP updated vehicle reservation system and will send info, but seemed interested in spring biking. Also talked about What's New, including The Wren, Baseglamp, Swan Mountain Outfitters, Double Arrow. Talked about Missoula music scene and Bonner amphitheater.

Will send holiday tour itinerary and What's New blog. They have a preference for ticketed

events/activities etc because they can work that into their pricing. No partner follow up is needed at this

point.